

**Subject:** New Corvette Arrivals | ProTeam Corvettes at Corvette Carlisle | Corvette Salesperson Wanted | What is my Corvette Worth

**Date:** August 14<sup>th</sup>, 15<sup>th</sup>, 16<sup>th</sup>, or 17th



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**Nine New Corvette Purchases...** have just arrived at ProTeam's Napoleon, Ohio facility and are available for viewing and purchase. Many of our Corvettes are among the "Best of the Best." Here is our short list:

- **1960 Sateen Silver/Red 245hp (2x4's) 4 Speed Convertible** that has enjoyed a recent body-off restoration. Stk. 1056J
- **1960 Horizon Blue 245hp 4 Speed Convertible.** Pre-shop priced at \$69,998.00 Stk. 1063J
- **1965 Glen Green/Black 365hp 4 Speed Coupe.** Pre-shop priced at \$69,998.00 Stk. 1064J
- **1965 Ermine White/Red 365hp 4 Speed Convertible.** Pre-shop priced at \$52,000.00 Stk. 1062J
- **1966 Ermine White/Red 390hp Factory Air 4 Speed Coupe** with options, documentation, and NCRS Top Flight award. Stk. 1060J
- **1967 Tuxedo Black/Tan 427-400hp Factory Air 4 Speed Coupe** with lots of options. Body-off restored. Jewelry!!! Stk. 1059J
- **1967 Marlboro Maroon 350hp Factory Air 4 Speed Convertible.** Pre-shop priced at \$60,000.00 Stk. 1061J
- **1967 Rally Red Numbers Matching 350hp 4 Speed Convertible** that is pre-shop priced at \$68,000.00 Stk. 1065J
- **1969 Lemans Blue 427-390hp 4 Speed Two-Top Convertible** that is a project car. \$10,000.00 Stk. 1053J

Most all cars have complete descriptions and photos located at our website. For more information, descriptions, photos, and prices, click on our stock numbers or visit [ProTeam's New Arrival](#) page and [click here](#) to visit ProTeam's website and complete Corvette inventory. Questions and/or comments? Email: [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)



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**Corvettes at Carlisle in Carlisle Pennsylvania** is one of the largest Corvette shows in the world and includes a swap meet, car for sale corral, show cars, manufacture displays, and much more including dozens of great food vendors. This year, ProTeam plans to display 21 Corvettes for sale in spaces we have used for 30 years. Space numbers are G-138 through G-143 and H-140 through H-150 and I-145 through I-149. The Carlisle Show runs Thursday, August 24<sup>th</sup> through Sunday, August 27<sup>th</sup>. We plan to display for sale a full range of C-1 through C-3's (1957-1972) and may be able to bring a particular Corvette that you have been eyeing at our website as long as we have enough notice. We hope to see you at the huge 2017 Corvettes at Carlisle Corvette Show. Questions or comments, email: [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)



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**Hi everyone, I'm Brian Topp...** many of you reading this have met me and some of you have even purchased an old Corvette from ProTeam with my help. I have spent the last 20 years advancing my knowledge on classic Corvettes. Before that I was in the restoration business and restored several muscle cars and a couple old Corvettes. I even spent a little time in The ProTeam body shop right after I moved back to Napoleon, Ohio after serving in the United States Marine Corps. My passion for old cars and particularly Corvettes started at a very early age when I used to go to the races with my uncles. I spent many years going to college part time to get my degree while serving, selling Corvettes, and, working on cars to pay my tuition. I'm proud to say I had no student loans. I also spent over four years with Mecum auction's learning everything I could about the Classic Car Market. I'm happy to announce that I am back at ProTeam Corvette sales full-time to help assist Corvette enthusiasts, hobbyist, and professionals in doing their due diligence to purchase the best Corvette possible that they can afford. I am back at my old alma mater and I look forward to serving you.

We are looking for a SALESPERSON that likes old cars and would like to meet people from around the world. Prefer energetic young person or retiree. [brian@proteamcorvette.com](mailto:brian@proteamcorvette.com)



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**What Is My Corvette Worth?** I get asked this question almost everyday. The value of a Corvette is directly related to venue, location, day, and time of day if offered at auction. High profile collector car auctions offer maximum exposure and hundreds or thousands of affluent “ready to spend” registered bidders that like the auction excitement and instant gratification of making a purchase and thus outbidding others. **In essence they are the winner!**

Auctions create urgency and unless bidders are prepared to bid that car is sold within 2 to 3 minutes.

No two auctions or auction venues (locations) will produce the same results. **“It is a crap shoot!”**

I have participated as both buyer and seller at most of the classic car auctions in the USA for over 40 years and know the process well.

Contact [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com) should you have a rare Corvette or Corvette collection and need advice as it relates to estate planning, estate resolution/liquidation as it relates to auctions and/or our outright purchase.



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**Industry Awards...** are normally awarded to a person for exceeding a quality standard but in our case, it is about the person (or people), the product (our cars) and the presentation which requires knowledge. ProTeam's Corvettes achieved close to 200 show awards and invitationals since 2009. [Click to enlarge](#) any photo to view the results of ProTeam's team effort. I doubt there is another person or company that has even come close to our record and in 2013; we added a new award only received by a total of 36 participants, "The NCRS American Heritage Award". In June 2014, Terry Michaelis was inducted into the Bloomington Gold Great Hall honoring the 50 most significant and influential people and organizations.

The standard is set by the various judging venues, ie: Bloomington Gold, NCRS, MCACN, and the Concours D'elegances scattered around the USA. It takes knowledge, preparation, and presentation to compete in these show venues. ProTeam's small group of employees possess that knowledge which should add additional value and a comfort level that you **cannot** and **will not** get from any other Corvette seller or reseller. POINT MADE! Think about it and [Click Here](#) to view the text file of our impressive show results. Comments or questions? Email: [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)

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**1963 Corvette Wanted For A Very Good Customer...** Must be a split window coupe! Must be Silver/Red at birth! Must be a very nice car! Prefer 360hp or 340hp but may consider lower horsepower. May consider a car that needs restoration. Email [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com) or call toll free 888-592-5086 and leave a message with Christine.

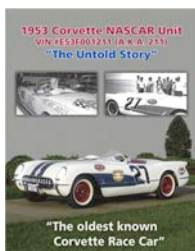
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**Corvette Wanted...** 1963 Fuel injected split window coupe with Bloomington or NCRS show awards. Premium paid for tuxedo black or silver with red interior. Also, I have serious customers for split window coupes of lesser quality. Also, I will gladly assist in helping liquidate Corvette collections whether it is by auction or cash settlement. Email: [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)

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**52-Page NASCAR Corvette Documentary...** that is full of interesting old photos, Chevrolet Engineering build orders, and the history of how Ed Cole and Chevrolet Engineering saved the Corvette from the chopping block. A 4-1/2 year research project and the untold story of the early Corvette's participation in NASCAR sanctioned events.

Send large self-addressed stamped envelope (\$2.50) U.S. for 52-page documentary to ProTeam, PO Box 606, Napoleon, Ohio 43545 or go to [NASCARCorvette.com](http://NASCARCorvette.com)

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**Rare Corvette Parts:** 1960-61 F.I. unit pt. no. 7017320, \$4,500.00; 1962 F.I. engine with F.I. unit, distributor, air cleaner, dated T-10 transmission, 901/902 exhaust manifolds, starter, generator, bell housing, oil filter, canister and shifter, (rebuilt) – (dated J-4-1, stamped F1012RF – 2102515) photoed above, \$22,500.00; 1963 F.I. engine with F.I. unit, distributor, shielding, exhaust manifolds, alternator, water pump and fan (rebuilt) dated A-23-3 and stamped F0204RF with no VIN (appears OEM stamp and pad) photoed above, \$22,500.00; 1964-65 F.I. unit with distributor pt. no. 7017380 (rebuilt), \$9,000.00; 1965 NOS transistorized F.I. distributor, \$2,500.00; 1960-62 RPO-687 heavy duty brakes and suspension still on rolling chassis; 1960 HD rear big brake shocks pt. no. 5554593 dated 3-A-60; and 1958-59 low script valve covers... much more 1953-75 parts available. Email: [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com) on F.I. motors

**Other Rare Corvette Parts Available at ProTeam:** 1956-'61 radiator, used, original, \$150.00; 1958-'62 heater assembly, \$500.00; 1963-'67 1-pair vent window assembly, convertible, \$1,200.00; 1964-'66 teakwood steering wheel, original, \$2,000.00; 1965-'66 rear end FB 7-13-65, \$1,500.00; 1966-'68 327-350, air cleaner lid, original, \$250.00; 1967 Tri-Power Carb/Air Cleaner Stud (original), \$100.00; 1967 rear end FB 11-22-66, \$1,500.00. Also have 1953-75 hardtops, 1956-75 AK carpet, seat covers, door panels, convertible tops, engine blocks, heads, intakes, exhaust manifolds, cranks, pistons, rods, carbs, distributors, and tin for 1953 to 1972 Chevrolet and Corvettes (mostly). Too much to list or catalog. Email: [fred@proteamcorvette.com](mailto:fred@proteamcorvette.com)



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**St. Bernard 29<sup>th</sup> Classic Corvette Raffle...** 1962 Corvette Convertible 327-340 hp, 4 speed, numbers match, two-owner with 70,710 actual miles. Roman Red with Tuxedo Black interior and white soft top. Body-off restored. Show Condition. T-10 transmission, 4.11 posi, metallic brakes, special crankcase vent. Wonderbar radio, aluminized off-road exhaust, sun visors, windshield washers, courtesy light, heater, seat belts, hubcaps, white stripe tires. Most all factory correct type components. Owners manual. Sales brochure. Complete restoration and NCRS documentation included

**1st PRIZE:** 1962 Corvette • **Drawing held** August 19, 2017 (9pm CDT) at the St. Bernard Summer Social • ALL proceeds benefit St. Bernard Church and School • Winner need not be present to win! • **2nd PRIZE:** \$500.00 • **3rd PRIZE:** \$250.00

**Opportunities are only \$30 each or 4 for \$100 with only 15,000 opportunities.**

Get ticket order forms and more information at [www.StBernardCorvette.org](http://www.StBernardCorvette.org). Call 812-649-9113 or send check or money order to ST. BERNARD CHURCH, attn: Corvette: 547



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**Value Trumps Price...** *Collector Car Math: Value + Price + Exhilaration = Complete Satisfaction.* I have asked/answered this equation thousands of times over my lifetime and since the Great Recession of 2008 took hold, the importance of getting this equation right has taken on a new importance. It isn't just me but anyone who dabbles in the passionate world of collector cars has asked these questions. Mike Farbairn (RM Magazine, Summer '13) wrote an article giving some sound advice in purchasing a classic car. First, he asks, "How much is too much?" Ownership tenure involving a quick turn around like flipping the car and short-term ownership (90 to 100 days) necessitate a perceived monetary profit translating to a bargain hunter's mentality. Long-term classic car proprietorship is a bit more ambiguous. It involves a bigger commitment to the car's integrity, provenance, and market value. "In my experience, the very best is seldom cheap" but rest-assured the work in acquiring the "long-term hold" will pay dividends down the road. How can Mike be so sure? He is certain because of two universal collector car truths; (1) the market has always surpassed retail price and (2) when you own the best, there is always a profitable resale market. So in the end, **Value Trumps Price.** Price is secondary to exhilaration. Passion is incalculable, so follow your heart. Questions or comments? Email: [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)

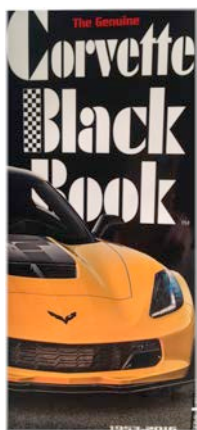
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**NCCC!! WHAT IS IT??...** 16,000(+) enthusiasts in 265 clubs across the country are part of an organization promoting the pure joy of Corvette ownership. Whether you enjoy showing, cruising, touring or entering a competitive event, the NCCC is the place for you. It is home to Corvette camaraderie unlike any other organization. Since 1959, NCCC has promoted its unique brand of fellowship with programs like FCOA-Future Corvette Owners Association and Charity Programs supporting the National Kidney Foundation. Its unequaled insurance program covering **ALL** club activities is a bonus that has attracted Corvette owners and clubs alike to join the NCCC. Check out [www.corvettesnccc.org](http://www.corvettesnccc.org) and learn more about this organization. **"We joined for the car, we stay for the people"**

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**The Corvette Black Book...** is a must have essential for any Corvette enthusiast or potential purchaser and makes for a great stocking stuffer. The Corvette Black Book contains 160 pages including a minimum of two pages for each car produced, glossary of terms, historic dates, instructions, trend graphs, Corvette chronology, and photos/specifications. The Corvette Black Book also has an extrapolation section to help you zero-in on Corvettes with genuinely rare option combinations. This is the genuine pocket sized Corvette Black Book. The price is \$22.95 plus \$5.00 postage (US only). Ohio residents add 7.25% sales tax. Order a [Corvette Black Book](#) today!

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**Money Back Guarantee...** Can't travel? Can't inspect your Corvette prior to purchase? Try ProTeam's 48Hour/24 Mile [Money Back Guarantee!](#) ProTeam will ship your newly purchased Corvette to your doorstep for your 48 hour inspection or cooling-off period and all you could lose is the shipping costs, should you wish to cancel the purchase for any reason. It is what we say it is or you hold our feet to the fire. That's a no risk

purchase only offered by ProTeam for ProTeam customers who cannot or do not wish to travel.  
[terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)

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**TESTIMONIALS...** tell a lot about a company, its product, its people, its services, and over 200 have been posted at [ProTeam testimonials](#) plus almost 20 years worth of archived testimonials. We are absolutely ecstatic with each and every compliment we receive. We want our customers to enjoy a positive enjoyable buying experience that hopefully goes beyond the Corvette purchase as our customers are our lifeblood and we want them to experience our passion and fire that has made this the most interesting and fun business that anyone could ever have. "We feel quite lucky!" Thank-you. Email your comments to [terry@proteamcorvette.com](mailto:terry@proteamcorvette.com)

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**MEDIA COOPERATION...** ProTeam has and will continue to cooperate with media (print, audio, film) as it relates to the Corvette... So, if you're looking for material and or the use of a Corvette(s) for an article or news worthy story, contact [beth@proteamcorvette.com](mailto:beth@proteamcorvette.com).

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**ProTeam Social Networking...** Keep in touch with ProTeam with up to the minute news, events, and the latest arrivals. Follow us on [Twitter](#) and [YouTube](#), like us on [Facebook](#), or join our circle on [Google+](#)

**The Chase...** Visit [ProTeam](#) soon where you'll be greeted not only by friendly sales assistants but tidal waves of color and high performance. Come Look • Come Shop • Come Inspect • Come Test Drive • Come Visit • Come Tour • Come See What You're Missing!! This is not a typical museum "static" display but a "dynamic" ever-changing inventory of the best classic Corvettes in the world. THE CHASE is the fun part of buying classic cars and interacting with the owners, as each car and owner has a personality of its own and no two cars or their owners will be exactly the same. It is with this in mind that I urge you to personally visit ProTeam and inspect that Corvette of your dreams with your own eyes and participates physically in "The Chase". You won't be disappointed and that I promise you!!! ***Going Anywhere Else is Just a Detour!***

ProTeam Corvette houses the largest most dynamic collection of classic Corvettes in the world. We invite you to view our collection Monday through Friday (Saturday/Sunday by appointment), please contact us for viewing hours and tour group information at [proteam@proteamcorvette.com](mailto:proteam@proteamcorvette.com). Remember that ProTeam's collection of Corvettes is ready for viewing anytime 24/7 on-line at [www.proteamcorvette.com](http://www.proteamcorvette.com) and if you have a Corvette for sale, fill out our form at [CorvettesWanted.com](http://CorvettesWanted.com).

**Contact:** ProTeam Classic Corvette Collection & Sales • PO Box 606, Napoleon, Ohio 43545-0606 • email: [proteam@proteamcorvette.com](mailto:proteam@proteamcorvette.com) • toll free: 888-592-5086 • fax 419-592-4242

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