**Subject**: New Corvette Arrivals | Corvettes Consigned to Mecum at Indy | What Is My Corvette Worth? **Date:** May 2016



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**Eleven New Corvette Purchases...** have just arrived at ProTeam's Napoleon, Ohio facility and are available for viewing and purchase. Many of these Corvettes are among the *Best of the Best*. Here is our short list:

- 1958 Silver Blue/Blue 230hp 4-speed. Body-off restored. Stk. 1020H

- **1959 Roman Red/Red 290hp Fuelie 4-Speed.** Body-off restored in stunning show condition. NCRS Top Flight. <u>Stk. 1027H</u>

- **1960 Roman Red/Black 290hp Fuelie 4-Speed** with RPO-687 heavy duty brakes, suspension and 5-1/2" wheels. Unmolested unrestored survivor candidate that was recently displayed at the Concours d'Elegance of Texas. <u>Stk. 1029H</u>

- **1962 Roman Red/Red 300hp 4-Speed** with two-tops. Body on/off? Restored in show condition. 68,367 actual miles and a gift at \$69,998.00 <u>Stk. 1023H</u>

- **1963 Sebring Silver 340hp 4-Speed Split Window Coupe**. Body-on restored in show condition and NCRS Top Flight in 2015. <u>Stk. 1019H</u>

- **1966 Silver Pearl/Black 450hp 4-Speed Convertible**. Body-off restoration with multiple NCRS and concours show awards. <u>Stk. 1017H</u>

- **1967 Tuxedo Black/Black 390hp factory Air 4-Speed Coupe**. Original motor car with lots of options. Body-off restored and Bloomington certified in 2009. <u>Stk. 1022H</u>

- **1967 Elkhart Blue/Teal 390hp Factory Air Powerglide Convertible**. Body-on restoration but appears body-off. Well-optioned documented GM courtesy car. <u>Stk. 1030H</u>

- **1967 Rally Red/Black 350hp 4-Speed Convertible**. Body-off restored. Multiple Bloomington Gold and NCRS Regional Top Flight awards. <u>Stk. 1025H</u>

- **1967 Silver Pearl/Black 350hp Factory Air 4-Speed Coupe**. Very nice NO HIT car with rust-free chassis that is very well optioned. <u>Stk. 1026H</u>

- **1967 Marina Blue/Bright Blue 350hp 4-Speed Convertible**. Older body-off restoration and now a very nice driver. Only \$55,000.00 <u>Stk. 1028H</u>

These cars have complete descriptions and photos located at our website. For more information, descriptions, photos, and prices, click on our stock numbers or visit <u>ProTeam's New Arrival</u> page and <u>click</u> <u>here</u> to visit ProTeam's website and complete Corvette inventory. Questions and/or comments? Email: <u>terry@proteamcorvette.com</u>



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**Four ProTeam Corvettes...** have been consigned to the Mecum Indianapolis auction that takes place May 18<sup>th</sup>-21st. They are as follows:

- **1962 Anniversary Gold GM Styling Show Car**. GM Styling Shop Order S.O. 10224. Many concours d'elegance invitationals. Mecum Lot S170.1. ProTeam Stk. 1068A

- **1963 Silver Blue 300hp Factory Air 4-Speed Split Window Coupe**. Original motor. Bloomington Gold and NCRS Regional Top Flight awards. Very rare factory air 4-speed split window! Mecum Lot S136. ProTeam <u>Stk. 1001G</u>

- **1965 Ermine White 425hp "Benchmark" Convertible**. Very original unrestored low-mile Corvette that has achieved most Bloomington Gold, NCRS and Triple Crown awards! Mecum Lot S105. ProTeam <u>Stk. 1040F</u>

- **1967 Goodwood Green 435hp "Duntov" Coupe**. 14,870 actual miles. Bloomington Gold, NCRS Duntov and MCACN Triple Diamond award winner. Amazing!! Mecum Lot S145. ProTeam Stk. 1007G

All of these Corvettes are guaranteed to have their factory VIN and body/trim plates. Terry Michaelis will be on site to answer any questions and show perspective buyers/bidders the documentation.

## Why is ProTeam/Terry Michaelis Selling at Auction?

- Over the last 40 plus years, Terry Michaelis has used the auctions to purchase inventory to stock his large showrooms in Ohio, spending sometimes as much as 2.5 to 3 million dollars at a single auction.

- Since the great recession of 2008 Terry has watched the high profile televised auctions, like Mecum, grow into power houses with thousands of "ready to spend" registered bidders that like the auction excitement and instant gratification of making a purchase and thus out bidding others, in essence they are a winner!

- At the same time Terry has reduced the ProTeam inventory from 230 Corvettes to 70 – 80 highly collectible Corvettes that were produced in very limited quantities, ie: single, double, and triple digit produced Corvettes like Z06's, L88's, LS6's, ZR1's, ZR2's, fuelies, tankers, big brake cars, and so on... of which are generally not available at even the high profile venues, which generally sell driver quality "Joe Public" type Corvettes that are not highly collectible but do serve a purpose for the entry level Corvette buyer.

- Recognizing this, Terry understands that the highly collectible Corvettes are much more expensive and will only attract bids from the more seasoned, experienced, and affluent collectors who have a passion for purchasing truly rare and desirable Corvettes. For more information on the Mecum/Michaelis Experience <u>click</u> <u>here</u>.

- Look for more ProTeam Corvettes at auction as the 2016 auction calendar develops.

- Corvette collection estate planning and liquidation as it relates to auctions and/or outright purchase. Comments or questions, email <u>terry@proteamcorvette.com</u>

- For more information on the Mecum Indy Auction go to Mecum.com



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What Is My Corvette Worth? I get asked this question almost everyday. The value of a Corvette is directly related to venue, location, day, and time of day if offered at auction. High profile collector car auctions offer maximum exposure and hundreds or thousands of affluent "ready to spend" registered bidders that like the auction excitement and instant gratification of making a purchase and thus outbidding others. In essence they are the winner!

Auctions create urgency and unless bidders are prepared to bid that car is sold within 2 to 3 minutes.

No two auctions or auction venues (locations) will produce the same results. "It is a crap shoot!"

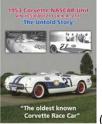
I have participated as both buyer and seller at most of the classic car auctions in the USA for over 40 years and know the process well.

Contact <u>terry@proteamcorvette.com</u> should you have a rare Corvette or Corvette collection and need advice as it relates to estate planning, estate resolution/liquidation as it relates to auctions and/or our outright purchase.



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**1963 Corvette Wanted For A Very Good Customer...** Must be a split window coupe! Must be Silver/Red at birth! Must be a very nice car! Prefer 360hp or 340hp but may consider lower horsepower. May consider a car that needs restoration. Email <u>terry@proteamcorvette.com</u> or call toll free 888-592-5086 and leave a message with Christine.



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**52-Page NASCAR Corvette Documentary...** that is full of interesting old photos, Chevrolet Engineering build orders, and the history of how Ed Cole and Chevrolet Engineering saved the Corvette from the chopping block. A 4-1/2 year research project and the untold story of the early Corvette's participation in NASCAR sanctioned events.

Send large self-addressed stamped envelope (\$2.50) U.S. for 52-page documentary to ProTeam, PO Box 606, Napoleon, Ohio 43545 or go to <u>NASCARCorvette.com</u>



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**Rare Corvette Parts:** 1968-75 hardtops, 9 to chose at \$695.00 to \$895.00; 1956-67 convertible top kits from AK \$200.00; 1959-62 AK dash pad, black \$250.00; 1967 AK door panels, med. blue convertible \$500.00 pair; **ACC/AK Carpet Sets**: 1958-60 black 80/20 \$75.00; 1967 teal blue convertible \$200.00; 1967 black convertible \$200.00; 1972-74 silver cut pile with pad \$200.00; 1978-82 doeskin cut pile \$200.00; **AK Seat Cover Sets**: 1969 black vinyl \$200.00; 1970-74 light tan complete used seats \$500.00; 1968-72 front and rear rechromed bumpers and 1958-59 low scrip valve covers... much more 1953-75 parts available.

Other Rare Corvette Parts Available at ProTeam: 1953 Pair Leaf Springs, original 138-3-E, \$800.00; 1953 tachometer, \$150.00; 1956-'61 radiator, used, original, \$150.00; 1959-62 dog dish hubcaps, four, \$1,000.00; 1958-'62 heater assembly, \$500.00; 1963-'67 1-pair vent window assembly, convertible, \$1,200.00; 1964-'66 teakwood steering wheel, original, \$2,000.00; 1965-'66 rear end FB 7-13-65, \$1,500.00; 1966-'68 327-350, air cleaner lid, original, \$250.00; 1967 Tri-Power Carb/Air Cleaner Stud (original), \$150.00; 1967 rear end FB 11-22-66, \$1,500.00. Also have engine blocks, heads, intakes, exhaust manifolds, cranks, pistons, rods,

carbs, distributors, and tin for 1953 to 1972 Chevrolet and Corvettes (mostly). Too much to list or catalog. Email: <u>fred@proteamcorvette.com</u>



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**Rare Camaro ZL1 Motor Assembly (1969)...** has just been found by ProTeam. Cast # 3946052, VIN # 19N615242, Stamp pad T0310ML, Carb 3955205 List 4296, Intake 3933198, Heads 3946074. Also Connecting rods, damper, pistons, tin, etc. This is from a Gib Chevrolet car # 42 (Lemans Blue ZL1 Coupe), transferred (Chevrolet Redistribution) to Lustine Chevrolet in Maryland and became the famous Macolm Durham "Strip Blazer Jr." race car and was editorialized in the November 1969 Hot Rod Magazine with photo. We are looking for the remains of this car! email: terry@proteamcorvette.com



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**Two Rare Special Pontiacs...** How about a 1977 Pontiac Firebird Trans-Am Coupe with 14,150 actual miles in Buccaneer Red with Buckskin deluxe interior. This is an original unrestored survivor that is in excellent condition. Bloomington Freeze-Frame certification in 2009 where as all four categories were within at least 75% of its factory new originality, finish, and condition. It was also judged that less than 10% was refurnished, replaced, altered, or deteriorated since new. <u>Click here</u> for more information, photos, and price. - 1985 Pontiac Trans-Am Kammback Concept VIN #0000EX4796 and a genuine former General Motors test platform (mule). Extensively shown and promoted at auto shows, as well as in magazines. EX4796 was put into service as a Pace Car for the PPG and IMSA Race Series for 1985 with a roof mount light bar and two-way communications equipment. The Kammback Concept failed to advance after 1985, however, this car was stored at GM for 13 years in the Pontiac Engineering Car Collection until a local Detroit area Pontiac dealer and collector, John McMullen, was able to acquire it. Professionally restored by Pontiac specialist Scott Tiemann of Supercar Specialties of Portland, Michigan. One of Four Kammback Concepts produced (2 in 1977 and 2 in 1985) The Kammback Concept has been editorialized by Motor Trend magazine (cover & multi-page spread) in June 1977 and August 1985 (This car). (PHS) Pontiac Historical Services further documents this car, its story, and history. Click here for photos, full description, and price. Email: terry@proteamcorvette.com.



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**Industry Awards...** are normally awarded to a person for exceeding a quality standard but in our case, it is about the person (or people), the product (our cars) and the presentation which requires knowledge. ProTeam's Corvettes achieved close to 200 show awards and invitationals since 2009. <u>Click to enlarge</u> any photo to view the results of ProTeam's team effort. I doubt there is another person or company that has even come close to our record and in 2013; we added a new award only received by a total of 36 participants, "The NCRS American Heritage Award". In June 2014, Terry Michaelis was inducted into the Bloomington Gold Great Hall honoring the 50 most significant and influential people and organizations.

The standard is set by the various judging venues, ie: Bloomington Gold, NCRS, MCACN, and the Concours D'elegances scattered around the USA. It takes knowledge, preparation, and presentation to compete in these show venues. ProTeam's small group of employees possess that knowledge which should add additional value and a comfort level that you **cannot** and **will not** get from any other Corvette seller or reseller. POINT MADE! Think about it and <u>Click Here</u> to view the text file of our impressive show results. Comments or questions? Email: <u>terry@proteamcorvette.com</u>



**Value Trumps Price...** *Collector Car Math: Value* + *Price* + *Exhilaration* = *Complete Satisfaction.* I have asked/answered this equation thousands of times over my lifetime and since the Great Recession of 2008 took hold, the importance of getting this equation right has taken on a new importance. It isn't just me but anyone who dabbles in the passionate world of collector cars has asked these questions. Mike Farbairn (RM Magazine, Summer '13) wrote an article giving some sound advice in purchasing a classic car. First, he asks, "How much is too much?" Ownership tenure involving a quick turn around like flipping the car and short-term ownership (90 to 100 days) necessitate a perceived monetary profit translating to a bargain hunter's mentality. Long-term classic car proprietorship is a bit more ambiguous. It involves a bigger commitment to the car's integrity, provenance, and market value. "In my experience, the very best is seldom cheap" but rest-assured the work in acquiring the "long-term hold" will pay dividends down the road. How can Mike be so sure? He is certain because of two universal collector car truths; (1) the market has always surpassed retail price and (2) when you own the best, there is always a profitable resale market. So in the end, Value Trumps Price. Price is secondary to exhilaration. Passion is incalculable, so follow your heart. Questions or comments? Email: terry@proteamcorvette.com



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**Corvette Wanted...**1963 Fuel injected split window coupe with Bloomington or NCRS show awards. Premium paid for tuxedo black or silver with red interior. Also, I have serious customers for split window coupes of lesser quality. Also, I will gladly assist in helping liquidate Corvette collections whether it is by auction or cash settlement. Email: <u>terry@proteamcorvette.com</u>



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**1954-55 V-8 Corvette Wanted...** a 1954-55 Corvette is wanted with V8 and 3 or 4 speed transmission. Drivable condition preferred. Email: <u>terry@proteamcorvette.com</u>



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**Information and Photos...** are wanted of a 1962 Corvette driven by Ben Moore from Hauser Chevrolet from the Bethlehem, PA area. The car was maroon with a fawn beige interior and raced normally with Race #18. This car had a small driver's side racing windshield, Yenko type roll bar, tonneau cover, rally lights, and combo racing stripes down the middle of the car. Some of the names associated with this car and/or Ben Moore could be Roger Penske, Ed Schwartz, Don Yenko, Jack Phillips, and Danny Buranich.

Probably raced in or at Marlboro (April 1962), V.I.R. (April 1962), Cumberland (May 1962), Vineland (May 1962), Bridgehampton (June 1962), and Watkins Glen (June 1962). Ben Moore won the SCCA A-Production N.E. Division Championship in 1962. I need close-up photos of this car in race trim. Email: <a href="https://terry@proteamcorvette.com">terry@proteamcorvette.com</a>



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**St. Bernard 28<sup>th</sup> Classic Corvette Raffle...** 1961 Corvette Convertible, 283-270hp, 4 sp, numbers match. Tuxedo Black with Red interior. Body-off restored in Show Condition including engine compartment, chassis, paint, interior, top, chrome, stainless, exhaust and tires. T-10 transmission, Wonderbar radio, dual fours, aluminized off-road exhaust, sun visors, windshield washers, courtesy light, heater, hubcaps, wide-white tires. Most all factory correct type components and includes owners manual and sales brochure.

**1st PRIZE**: 1961 Corvette · **Drawing held** August 20, 2016 (9pm CDT) at the St. Bernard Summer Social • ALL proceeds benefit St. Bernard Church and School · Winner need not be present to win! · **2nd PRIZE**: \$500.00 • **3rd PRIZE**: \$250.00

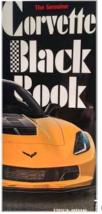
Opportunities are only \$30 each or 4 for \$100 with only 12,000 opportunities.

Get ticket order forms and more information at <u>www.StBernardCorvette.org</u>. Call 812-362-7313 or send check or money order to ST. BERNARD CHURCH, attn: Corvette: 547 ELM ST., Dept. PT · Rockport, IN 47635 · *Raffle License no. 138431* • email: <u>corvette@evdio.org</u>



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**NCCC!! WHAT IS IT??...** 16,000(+) enthusiasts in 265 clubs across the country are part of an organization promoting the pure joy of Corvette ownership. Whether you enjoy showing, cruising, touring or entering a competitive event, the NCCC is the place for you. It is home to Corvette camaraderie unlike any other organization. Since 1959, NCCC has promoted its unique brand of fellowship with programs like FCOA-Future Corvette Owners Association and Charity Programs supporting the National Kidney Foundation. Its unequaled insurance program covering **ALL** club activities is a bonus that has attracted Corvette owners and clubs alike to join the NCCC. Check out <u>www.corvettesnccc.org</u> and learn more about this organization. **"We joined for the car, we stay for the people"** 



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**The Corvette Black Book...** is a must have essential for any Corvette enthusiast or potential purchaser and makes for a great stocking stuffer. The Corvette Black Book contains 160 pages including a minimum of two pages for each car produced, glossary of terms, historic dates, instructions, trend graphs, Corvette chronology, and photos/specifications. The Corvette Black Book also has an extrapolation section to help you zero-in on Corvettes with genuinely rare option combinations. This is the genuine pocket sized Corvette Black Book. The price is \$22.95 plus \$3.00 postage (US only). Order a <u>Corvette Black Book</u> today!



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**NCRS Specifications Guides...** make for a great stocking stuffer. Both 1953-'67 and 1968-'82 are a convenient 4"x6" size that fits right into your pocket- perfect to carry along at swap meets, junkyard searches, and judging events. They are quick reference technical encyclopedias of "basic" Corvette information, including major mechanical and electrical component part numbers, casting numbers, engine, transmission and axle identification codes, original prices, options and production quantities, power teams, color combinations, body codes and much more! Both are "pocket-sized", with 168 pages. The 1953-67 Pocket Spec. Guide and the 1968-82 Pocket Spec. Guide are \$16.00 each including postage. Ohio residents add 7% sales tax. <u>Click here</u> to order.

**Money Back Guarantee...** Can't travel? Can't inspect your Corvette prior to purchase? Try ProTeam's 48Hour/24 Mile <u>Money Back Guarantee</u>! ProTeam will ship your newly purchased Corvette to your doorstep for your 48 hour inspection or cooling-off period and all you could lose is the shipping costs, should you wish to cancel the purchase for any reason. It is what we say it is or you hold our feet to the fire. That's a no risk purchase only offered by ProTeam for ProTeam customers who cannot or do not wish to travel. <u>terry@proteamcorvette.com</u>

**TESTIMONIALS...** tell a lot about a company, its product, its people, its services, and over 200 have been posted at <u>ProTeam testimonials</u> plus almost 20 years worth of archived testimonials. We are absolutely ecstatic with each and every compliment we receive. We want our customers to enjoy a positive enjoyable buying experience that hopefully goes beyond the Corvette purchase as our customers are our lifeblood and we want them to experience our passion and fire that has made this the most interesting and fun business that anyone could ever have. "We feel quite lucky!" Thank-you. Email your comments to terry@proteamcorvette.com

**MEDIA COOPERATION...** ProTeam has and will continue to cooperate with media (print, audio, film) as it relates to the Corvette... So, if you're looking for material and or the use of a Corvette(s) for an article or news worthy story, contact <u>beth@proteamcorvette.com</u>.

Tell a Friend... or forward to a friend by clicking here.

**Opt-in...** for future ProTeam news, Corvette information, Corvette news, ProTeam's new arrivals, and ProTeam specials. <u>Click Here</u> to opt-in.

**ProTeam Social Networking...** Keep in touch with ProTeam with up to the minute news, events, and the latest arrivals. Follow us on <u>Twitter</u> and <u>YouTube</u>, like us on <u>Facebook</u>, or join our circle on <u>Google+</u>

**The Chase...** Visit <u>ProTeam</u> soon where you'll be greeted not only by friendly sales assistants but tidal waves of color and high performance. Come Look • Come Shop • Come Inspect • Come Test Drive • Come Visit • Come Tour • Come See What You're Missing!! This is not a typical museum "static" display but a "dynamic" ever-changing inventory of the best classic Corvettes in the world. THE CHASE is the fun part of buying classic cars and interacting with the owners, as each car and owner has a personality of its own and no two cars or their owners will be exactly the same. It is with this in mind that I urge you to personally visit ProTeam and inspect that Corvette of your dreams with your own eyes and participates physically in "The Chase". You won't be disappointed and that I promise you!!! *Going Anywhere Else is Just a Detour!* 

ProTeam Corvette houses the largest most dynamic collection of classic Corvettes in the world. We invite you to view our collection Monday through Friday (Saturday/Sunday by appointment), please contact us for viewing hours and tour group information at proteam@proteamcorvette.com. Remember that ProTeam's collection of Corvettes is ready for viewing anytime 24/7 on-line at www.proteamcorvette.com and if you have a Corvette for sale, fill out our form at CorvettesWanted.com.

**Contact:** ProTeam Classic Corvette Collection & Sales • PO Box 606, Napoleon, Ohio 43545-0606 • email: <u>proteam@proteamcorvette.com</u> • toll free: 888-592-5086 • fax 419-592-4242

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