subject: New Corvette Arrivals | Corvettes Wanted | BG Hall of Fame **Date:** January 9th, 2012

New Corvette Arrivals Corvettes Wanted ProTeam on the Road The Bloomington Gold Great Hall **5th Annual Corvette Seminar Covette Clinic** Win a Corvette **Dana Forrester's Corvette Art Chevrolet's Greatest Achievement** Homogenization **Clones (Costume Jewelry vrs. Pieces of Eight)** Fake Documentation Liars, Fakers, and Half-Truth Tellers **Comparison Shopping Great Legitimate Cars Corvette Parts for Sale** The Corvette Black Book NCRS Spec Guide Money Back Guarantee **Testimonials** Article and News Archives Media Coopration FAQ's tMichaelis Blog Heaven Join NCRS **Tell-A-Friend** Opt-In **ProTeam Social Networking** The Chase **Contact ProTeam**



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New Corvette Arrivals... will begin to start showing up at ProTeam's Napoleon, Ohio showrooms as January 2012 progresses.

Some of the already purchased Corvettes are as follows: **1963 Daytona Blue Export** RH drive Z06 GM show car (coupe) with 22,723 actual miles in original unrestored condition. <u>Stk. #NSN-TRI</u>.

1963 Black/Black Fuelie Split Window with an original motor

and rare Black/Black original trim tag. Stk. #1130C.

For more information, prices, and photos, email terry@proteamcorvette.com



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Corvettes are Now Wanted... by ProTeam as we successfully reduced our inventory with our Year End Sale. Corvettes most wanted for particular customers are:

A) 1958 Panama Yellow fuelie or dual four (restored)

B) 1963 Z06 Tanker (restored)

- C) 1967 Lyndale Blue big block convertible (restored)
- D) **1967 Elkhart Blue** big block convertible (restored)
- E) **1967 Silver/Red** big block convertible (any condition)
- F) **1978 Pace Car** with low miles
- G) 1982 Collector Edition with low miles
- H) Will consider whole collections.

Fill out our form at CorvettesWanted.com or email: terry@proteamcorvette.com



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ProTeam Goes on the Road... in January 2012 on a coast to coast search for rare and desirable Corvettes. We will travel to California, Arizona, and then to Florida searching for Corvettes to buy for our growing customer base. Thinking of selling your Corvette? Fill out our form at <u>CorvettesWanted.com</u> or email: <u>terry@proteamcorvette.com</u>



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Nominate Someone for the Great Hall... I have again been asked to serve on the Bloomington Gold Great Hall Selection Committee so if you know of someone (including yourself) that you believe deserves to be inducted into the Bloomington Gold Great Hall, please send your nomination to <u>terry@proteamcorvette.com</u>. However, the standards criteria are quite high. To qualify, a selection committee* will review all nominations and evaluate the strength of their contribution to the Corvette community, how much they influenced the direction of the Corvette hobby, or how historically important their accomplishment(s) have been. If you can answer these three questions easily, then your nomination may have a good chance of qualifying as one of only 50 people to be inducted during the five year program.

1. Specifically, what did this person do to contribute to the greater good of the Corvette community? What did they give?

2. Specifically, how did this person influence the direction of the Corvette community?

3. Specifically, what accomplishments did this person make that were or are historically important?

Anyone nominated with supporting documentation why they should be inducted will be considerably more likely to increase their odds of being inducted. Remember, it's not a popularity contest. It's about who really had an impact on the Corvette hobby, industry, or community.

The Great Hall has already inducted 20 individuals over the past two years. There are 3 years remaining in the program and therefore 30 open induction slots. Send your nominations (and reasons why) today.

Next month you can nominate specific Corvettes for the Great Hall.

*Selection Committee: Bill Lock, Terry Michaelis, Mike Yager, Bill Mock, Jim Prather, Gary Mortimer, Roger Judski

Comments or questions? Email <u>terry@proteamcorvette.com</u>



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5th Annual Corvette Market Insider's Seminar... is slated to take place on January 19th, 2012 at the Barrett-Jackson auction from 9:00am to 11:30am in Scottsdale, Arizona. This is the 5th Annual Corvette Market Insider's

Seminar produced by Keith Martin and this is Barrett-Jackson's 41st anniversary celebration.

As with last year, there will be two segments. The first will be: "Show and Tell" – we will project a slide of a Corvette, or part of a Corvette (engine bay, interior, undercarriage) and ask the experts to tell the audience what they see, and how they would evaluate what is on the screen. The second will be: "The Expert's Choices". We will ask the experts to pick their choice in each of five categories, (1) Best Corvette for long-distance touring, (2) Most beautiful Corvette, (3) Best "sleeper" Corvette for investment, (4) Best Corvette for drag racing, (5) Best Corvette, value for the money. Corvette Market panelists include: Terry Michaelis of ProTeam Corvette, David Burroughs of Bloomington Gold, Jim Jordan of County Corvette, Kevin Mackay of Corvette Repair, Michael Pierce NCRS senior judge, Roy Sinor NCRS national judging chairman, and Mike Yager of Mid America Motorworks.

Admission to the seminar is free to CM and SCM subscribers, registered Barrett-Jackson bidders and consignors, owners of Bloomington Gold certified Corvettes, and NCRS members. A separate admission to the Barrett-Jackson auction is required. To register, <u>click here</u>.



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Learn more about Corvettes in three days than most Corvette judges have learned in three decades... as David Burroughs and Terry Michaelis are offering private three-day clinics designed to provide in-depth and intense training on 1963-67 Corvettes. Imagine knowing very little about a '67 today and being competent enough to do your own pre-purchase inspections three days later. Performance guaranteed.

Only here will you benefit from David Burrough's Hierarchy of Restoration, ie: inspiration, documentation, preservation, conservation, reclamation, reversal, rehabilitation, replacement, patinazation, restoration, and replication.

Each three-day clinic is limited to two students. Ideally suited for either the novice or serious collector wanting to learn what these experts look for, what they ask, and how they read the vehicle. Expensive but satisfaction guaranteed. **FILL YOUR HEAD WITH KNOWLEDGE BEFORE YOU FILL YOUR GARAGE WITH CORVETTES.** Contact Terry at terry@proteamcorvette.com for details and February class dates.



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Win a 1966 Corvette Convertible... and benefit a great charity. Buy a chance to win an original motor 425 horse power 1966 Nassau Blue Corvette Convertible. Your purchase will benefit St. Bernard's Church and school as they celebrate their 24th annual Classic Corvette raffle. Tickets are \$30 each or 4 for \$100. Only 10,000 numbered tickets available so act early. Drawing to be held July 8th, 2012 at St. Bernard Church in Rockport, IN. Tickets on sale now. Email: <u>corvette@evdio.org</u> or for more information or go to <u>www.StBernardCorvette.org</u>.



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Dana Forrester's "Nine Miles to Milford"... was the official Banner Art for the 2011 NCRS National Convention in Novi, Michigan. Because 2011 is the 50th Anniversary of the 1961 model year, Dana selected a white '61 to park beside a fictional wall sign advertising the Milford Proving Grounds. After viewing a Proving Grounds video of Zora Arkus Duntov driving a white '61 around the high oval, he thought it fitting to use an image of that action on this wall. This year Dana has begun a new special projects program; the Official Art for both the NCRS Convention and

Corvettes at Carlisle's 50th Celebrations and organized a competition for the sale of the Original Art used for the Event Display Banners, all done in celebration of the Golden anniversary of the 1961 Corvette. The buyers of the original paintings saw their Corvettes as the subjects of the celebrations with banners created for both the Convention and Corvettes at Carlisle. More events like this one may be on the horizon. See the complete Dana Forrester portfolio and keep up to date on future events at <u>www.danaforrester.com</u> or you may email dana@danaforrester.com



50th Anniversary of Corvette's Greatest Achievement... is coming soon as September 17th, 2012 marks 50 years to the day when the Chevrolet Corvette was transformed into the iconic 1963 Corvette Split Window Coupe which is now a milestone and what we believe is the most significant event in Corvette history, thanks in part to the efforts of GM's Bill Mitchell, Larry Shinoda, and Zora Arkus Duntov. Thousands of photos grace the internet and past magazine articles as the 1963 Split Window Coupe represents a hallmark of the famed Stingray and its design is endless without peers. Here are a few quotes that I have extracted from various articles: A) all time great, B) a bowtie legend, C) a cultural icon, D) a milestone, E) a breakthrough in style and substance, F) a benchmark, G) sophisticated and civilized, H) every Corvette since has been influenced by it, I) the most exciting production car America has yet experienced, J) history's most unforgettable, K) it didn't just carry people, it carried dreams, L) timelss styling, M) this is the car that made the Corvette hobby, N) a symbol of the 1960's American dream, O) extreme makeover and leaped into the future, P) demonstrating dramatic styling changes, Q) emotional appeal, execution, artistic excellence, and design character and continuity, R) distinction and visionary. Few car collections, personal or commercial, are without one such example. Comments? Email: terry@proteamcorvette.com



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Homogenization... the act of blending components together thoroughly has given the Corvette hobby some of the nicest fake wanna-bees that I have ever inspected and a loss of confidence in security of value. Legitimate cars with legitimate components and legitimate option combinations are very hard to find and are quite desirable. Legitimate cars are the benchmark for value and investment. Do your due diligence prior to buying your next rare Corvette or you may be joining the Gala Homogenization Party...by default!!! It's big...it's bad...it's ugly!!! Comments, email terry@proteamcorvette.com



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Costume Jewelry, Clones, Tributes, Re-Creations, Fakes, and Frauds... are scattered all over the re-sale landscape especially on eBay and the televised collector car auctions. **Fact:** legitimate cars with legitimate components and legitimate documentation are becoming harder to find. Who does your authentication, due diligence, and pre-purchase inspections? Are they qualified? A fake Rolex may turn your wrist green but a made-up fake Corvette will rob the green from your billfold. Would you prefer costume jewelry or pieces of eight? Looking for cubic knowledge about Corvettes? Check out the seminars at <u>BloomingtonGold.com</u>. Questions and comments, email: <u>terry@proteamcorvette.com</u>



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Fake Documentation... has posed a problem for potential Corvette owners for quite some time, especially Corvettes sold at high profile auctions.

Q: Where does fake documentation play a part in the collector car hobby? A: It does not! It is fraud!!

Aren't these type items trademarked, copyrighted, and/or registered property of General Motors? Does GM care? Comments or questions? Email terry@proteamcorvette.com



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Liars, Fakers, and Half-Truth Tellers... consists of a list of Corvettes by VIN number that are not what they appear to be. This list continues to grow as we visit auctions and large Corvette shows. Many were either Red or Black Corvettes that probably started out life in less desirable colors as they had repro trim tags. Our Fakers list now has over 450 entries and is not shared with the public. I hope your recent Corvette purchase is not on the list! Authenticate before you bid or buy!! Direct comments to terry@proteamcorvette.com



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Comparison Shopping... is not easy as not all Corvettes were created equal and not all Corvettes are restored equally... **What is important to you?** (A) just price?, (B) VIN tag and attachments?, (C) body/trim tag?, (D) engine stamp pad?, (E) body repairs?, (F) documentation?, (G) Bloomington/NCRS awards?, (H) transmission?, (I) rear end?, (J) color combination?

* Legitimate cars with legitimate components and legitimate documentation are becoming harder to find. Did you know that there is a database of Corvette VIN numbers (over 450) that are not authentic/legitimate and most information came from inspections of these cars at collector car auctions or judged events?

How does one compare the value of a black 1967 with a blue 1967 when GM made so few black Corvettes in 1967? Did you know that option combinations make certain legitimate Corvettes very hard to find and desirable? Legitimacy is and will be the benchmark for value and investment.

Who does your authentication, due diligence and pre-purchase inspections? Are they qualified? Do they know the difference between real and memorex?

There IS a big difference between a ProTeam Corvette and a typical auction Corvette (live or internet) in that our cars were inspected and authenticated by very knowledgeable people with roots within the Bloomington and NCRS organizations. We did your due diligence and authentication for you and have a brain trust of cubic Corvette knowledge* at our fingertips and have many specific school room examples that go way past the various judging guides and their typical factory production (TFP) standard.

How do you compare one Corvette with another on eBay or an auction TV show if you're not there? Comments,



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Great Legitimate Cars with Integrity... Tired of looking at lumpy average old Corvettes that you were attracted to by price many, of which, were "prepared for auction" or "resale" and in many cases were only a figment of the creator's imagination? SO ARE WE! Our customers and visitors keep telling us that ProTeam's standard has no peers and that the quality and legitimacy of ProTeam's cars is simply out of this world.

We pride ourselves on trying to buy and thus sell the most legitimate "Real Deal" Corvettes that exist regardless of venue. These type Corvettes have value and integrity that will always rise to the top and will weather all economic cycles over time.

We do not want to be the cheapest, as you always (most often) get what you pay for... and in this vane, "We bring to you an opportunity to purchase from the finest selection/collection of legitimate Corvettes anywhere in the world!" So... BUY WITH CONFIDENCE!!! Call, click, or stop by our Napoleon location. Comments? Email <u>terry@proteamcorvette.com</u>



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Rare Corvette Parts... are available at ProTeam with almost 1,000 listed in our eBay store. Go to <u>http://stores.ebay.com/ProTeam-Corvette-Sales</u> to visit our store or email: <u>fred@proteamcorvette.com</u> with your wish list.



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The Corvette Black Book... is a must have essential for any Corvette enthusiast or potential purchaser and makes for a great stocking stuffer. The Corvette Black Book contains 160 pages including a minimum of two pages for each car produced, glossary of terms, historic dates, instructions, trend graphs, Corvette chronology, and photos/specifications. The Corvette Black Book also has an extrapolation section to help you zero-in on Corvettes with genuinely rare option combinations. This is the genuine pocket sized Corvette Black Book. The price is \$19.95 plus \$3.00 postage (US only). Order a <u>Corvette Black Book</u> today!



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NCRS Specifications Guides... make for a great stocking stuffer. Both 1953-'67 and 1968-'82 are a convenient

4"x6" size that fits right into your pocket- perfect to carry along at swap meets, junkyard searches, and judging events. They are quick reference technical encyclopedias of "basic" Corvette information, including major mechanical and electrical component part numbers, casting numbers, engine, transmission and axle identification codes, original prices, options and production quantities, power teams, color combinations, body codes and much more! Both are "pocket-sized", with 168 pages. The 1953-67 Pocket Spec. Guide and the 1968-82 Pocket Spec. Guide are \$16.00 each including postage. Ohio residents add 7% sales tax. <u>Click here</u> to order.

Money Back Guarantee... Can't travel? Can't inspect your Corvette prior to purchase? Try ProTeam's 48 Hour/24 Mile <u>Money Back Guarantee</u>! ProTeam will ship your newly purchased Corvette to your doorstep for your 48 hour inspection or cooling-off period and all you could lose is the shipping costs, should you wish to cancel the purchase for any reason. It is what we say it is or you hold our feet to the fire. That's a no risk purchase only offered by ProTeam for ProTeam customers who cannot or do not wish to travel. <u>terry@proteamcorvette.com</u>

TESTIMONIALS... tell a lot about a company, its product, its people, its services, and over 200 have been posted at <u>ProTeam testimonials</u> plus almost 20 years worth of archived testimonials. We are absolutely ecstatic with each and every compliment we receive. We want our customers to enjoy a positive enjoyable buying experience that hopefully goes beyond the Corvette purchase as our customers are our lifeblood and we want them to experience our passion and fire that has made this the most interesting and fun business that anyone could ever have. "We feel quite lucky!" Thank-you. Email your comments to terry@proteamcorvette.com

Article and News Archives... gives you the opportunity to review and read what we have written monthly since January 2006. <u>Click here</u> to find a subject that will be sure to be of your interest and subsequent comment. Email your comments to <u>terry@proteamcorvette.com</u>

MEDIA COOPERATION... ProTeam has and will continue to cooperate with media (print, audio, film) as it relates to the Corvette... So, if you're looking for material and or the use of a Corvette(s) for an article or news worthy story, contact <u>beth@proteamcorvette.com</u>.

FAQ - Frequently Asked Questions... What is the best investment Corvette to buy? Do you see the bubble bursting on Corvette prices? Do you allow test drives? What does numbers match mean? If I buy your car and do answers go like it... what then?.... To see many other questions and online not to www.proteamcorvette.com/Corvettes-FAQ.html

TMichaelis Blog Heaven - 37 years of Corvette Scholarship... You think you know the Corvette but would you like to hear the rest of the story? Insight into Corvette collecting, the hobby, and market trends is available on-line. Think of <u>TMichaelis.com</u> as insider trading to the real world business of Corvette collecting. Have a question that you would like commented on? email: <u>terry@proteamcorvette.com</u>

Join NCRS... as it will be the smartest \$35.00 bucks you'll ever spend on your Corvette. The National Corvette Restorers Society is a non-profit hobby group that has been gathering and publishing restoration, historical, maintenance, and technical information for 35 years. ProTeam Corvette owner Terry Michaelis (NCRS Member #136!) knew the importance of preserving and joined at the very beginning. More than 50,000(!) families have joined the NCRS after Terry did back in 1974. What are YOU waiting for? NCRS members receive 4 issues of the award-winning 52 page Corvette Restorer magazine-full color and NO ads, ever. Members also receive 6 issues of the NCRS Driveline newsletter-144 pages of free member ads, hobby news, and Corvette stuff for sale. Members also have complete access to the NCRS website at <u>www.NCRS.org</u>, as well as our 18 Technical Advisors. Visit <u>NCRS.org</u> to join now!!!

Tell a Friend... or forward to a friend by clicking here.

Opt-in... for future ProTeam news, Corvette information, Corvette news, ProTeam's new arrivals, and ProTeam specials. <u>Click Here</u> to opt-in.

ProTeam Social Networking... Keep in touch with ProTeam with up to the minute news, events, and the latest arrivals. Follow us on <u>Twitter</u> and check us out on <u>Facebook</u>.

The Chase... Visit <u>ProTeam</u> soon where you'll be greeted not only by friendly sales assistants but tidal waves of color and high performance. Come Look • Come Shop • Come Inspect • Come Test Drive • Come Visit • Come

Tour • Come See What You're Missing!! This is not a typical museum "static" display but a "dynamic" everchanging inventory of the best classic Corvettes in the world. THE CHASE is the fun part of buying classic cars and interacting with the owners, as each car and owner has a personality of its own and no two cars or their owners will be exactly the same. It is with this in mind that I urge you to personally visit ProTeam and inspect that Corvette of your dreams with your own eyes and participates physically in "The Chase". **You won't be disappointed and that I promise you!!!**

ProTeam Corvette houses the largest most dynamic collection of classic Corvettes in the world. We invite you to view our collection Monday through Saturday, please contact us for viewing hours and tour group information at <u>proteam@proteamcorvette.com</u>. Remember that ProTeam's collection of nearly 200 Corvettes is ready for viewing anytime 24/7 on-line at <u>www.proteamcorvette.com</u> and if you have a Corvette for sale, fill out our form at <u>CorvettesWanted.com</u>.

Contact: ProTeam Classic Corvette Collection & Sales • PO Box 606, Napoleon, Ohio 43545-0606 • email: <u>proteam@proteamcorvette.com</u> • toll free: 888-592-5086 • fax 419-592-4242

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